

DEVOE & RAYNOLDS CO.

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November 13, 1992 GWM-106-92/93

Mr. Dennis Ott President DENNIS OTT & CO., INC. P.O. Box 0609 New Albany, IN 47150

Dear Denny,

Yesterday I stopped by our new store at Charlestown Station to see how our final interior preparation was proceeding. I was extremely pleased to see the quality of workmanship you employed in preparing the store for us. When care is taken resulting in the job being done properly our task is greatly simplified.

We look forward to the relationship with your company, which began with Charlestown Station, perhaps growing as new opportunities develop for Devoe.

Thank you for a job very well done.

Very truly yours,

DEVOE & RAYNOLDS CO.

G. W. Miller President

GWM/rlt